



435 Transport and Rescue Squadron
17 Wing
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Winnipeg MB R3J 3Y5

1045-2(Adj)

9 May 2008

To Whom It May Concern:

LETTER OF ENDORSEMENT
MR. DARRELL BROWN, PRESIDENT OF KISIK INC.

1. In August 2007, the third floor of Hangar 16, which included the 435 (Transport & Rescue) Squadron Headquarters office area, was gutted and renovated. Not only were extensive changes made to the existing office spaces, but the Squadron Headquarters area was increased by almost 25%. Given that the unit possessed an old and mixed inventory of office equipment, we seized on the opportunity to outfit the unit with completely new furnishings.
2. After much consultation, the unit received a furniture plan from the Architect. We then contracted the firm of KISIK Inc, in the person of Mr. Darrell Brown, to assist us in the procurement and placement of new furniture.
3. The area in question comprised some 3600 square feet, and involved more than 30 separate offices and approximately 125 office workers. As a Government institution, we placed two separate furniture orders through a National Master Standing Offer, for a combined total of almost \$300,000 in new equipment.
4. Darrell Brown was the conduit through which we dealt to put the plan into effect. Over a period of seven months, he regularly provided detailed advice and assistance on all aspects of this complicated purchase. He also coordinated the arrival of shipments from three different suppliers, and ensured that workers were available to deliver the shipments to the hangar, assemble the pieces in situ, and place them according to the furniture plan. He visited the Squadron on many occasions to solicit our input, to supervise the set up, and to ensure that our concerns were addressed. In all instances, Darrell Brown and KISIK Inc. were professional, thorough, and accountable. We found Darrell Brown, in particular, to be accessible, responsible, and receptive to our needs. I would not hesitate to highly recommend him, and his firm, in a similar endeavour with any other large organization.

Sincerely,

D. R. Kennedy
Lieutenant-Colonel
Commanding Officer
435 (Transport & Rescue) Squadron